

NEWS of the FRISCO CLUBS

North End Beaumont Sub

The Frisco Employees' Club of the North End Beaumont Sub most assuredly lived up to its motto, "It can be done," on March 2 when it staged a meeting at Latham, Kan., that will long be remembered for its enthusiasm and good fellowship. Out of Latham's total population of 291 persons, the meeting drew an attendance of 106 adults, which included representatives of all local business firms and a number of ranch owners. Fifteen members of the club attended and several visiting employes and officials, among whom were W. N. Patterson, roadmaster, Enid, Okla.; E. J. Immele, chief clerk to assistant general freight agent, Wichita, Kan.; H. A. Baker, Jr., soliciting agent, Wichita; F. W. Archer, soliciting agent, Wichita; and C. Rakestraw, section foreman, Beaumont, Kan.

The meeting was held in the Latham Masonic Hall which was crowded to capacity, a number having to stand outside and hear the program through open doors. The gathering was called to order by C. H. Cowles, president of the club, and an address of welcome to the railway employes and officials present was made by R. C. Masters, president of the Latham Chamber of Commerce.

A program comprised of the following numbers was then given: songs by Myerah Ferguson, Billy D. Ferguson and Merline Peebler; a duet by Misses Thelma Morlan and Corrine Ferguson; a quartet number by Messrs. Ferguson, Craft, Peebler and Master, and another duet by Jack and Clayton Cowles.

Following the musical program, Cowles expressed his appreciation of the large attendance and presented a statement showing the taxes paid by Frisco Lines in the nineteen counties of Kansas in which it operates amounted to \$708,432.60 in 1930. The entire tax of the company in Butler County where Latham is located amounted to \$190,067 during 1930, the report brought out, and the amount paid in the county by bus lines totaled \$341.68.

Mr. Baker was the next speaker and he told how taxes on the railroads have increased 295 per cent since 1911 and called attention to the unfairness of motor competition. Talks were made also by Messrs. Im-

mele, Patterson, J. E. Jones, J. H. Constant and A. Braden, all connected with Frisco Lines. Among the members of the Latham community who spoke, complimenting the company and the club were A. R. Miller, mayor; I. R. Ferguson, merchant; Mr. Richie, publisher of the Latham Leader; and Mr. Rankin.

Following the speeches the meeting was dismissed and all adjourned to the dining room for an oyster supper which was served by the women of the community.

Fort Worth, Tex.

A well arranged program that was thoroughly enjoyed by the 105 persons in attendance featured the meeting of the Fort Worth Frisco Employees' Club held March 5.

The program began at 8:00 p. m. with a piano solo, "The Twelfth Street Rag," by Eudie Bowman, who composed it. Little Miss Ruby Lewis, eight-year-old daughter of Ben Lewis, president of the club, gave an acrobatic and a tap dance, both of which drew prolonged applause and Herbert Runge also gave a tap dance. Dorothy Kromer, gave two piano numbers and Jimmie Spicer and Billie Knox two vocal duets, all of which were heartily received. The chief talk was made by Harry M. Meyers, local attorney, whose speech dealt principally with busses and trucks.

Pres. Lewis read the traffic tips that had been received between February 5 and March 5, inclusive, and called attention to the healthy increase. Tips for the month totaled 67 of which 32 were tips on carlots, seven on LCL shipments, and 28 on passengers. A report of the finance committee was also made in this session and following a drawing for an attendance prize, refreshments consisting of coffee, cake and other delicacies were served.

Men's Club, St. Louis, Mo.

The St. Louis Frisco Men's Club scored another hit with the entertaining and instructive program at its luncheon in the Hotel Statler ballroom February 24. Approximately 140 members and guests attended.

Judge John F. Green of St. Louis was the principal speaker and devoted his talk to explaining the undesirable features of the Gary-Becker income and corporation franchise tax bills which were pending in the state

senate at that time. Preceding Judge Green's speech Col. Arthur Stoehr, secretary of the club, read the minutes of the last meeting and in doing so called particular attention to the plan presented then by C. H. (Uncle Charlie) Baltzell who proposes to conduct tours for boys to Pensacola, Fla., during the coming summer. Col. Stoehr announced that the club had pledged its best effort toward making the plan a success. Bob Anlyn's Frisco Orchestra played during the meal and Charlie Vourge of Gingham Inn sang several popular songs. A feature that received a particularly rousing reception was several solos by Eddie Burke. The meeting was opened by J. P. Lyons, newly elected president of the club, who introduced Bob Cummins, the club's new master of ceremonies, and he in turn presented Judge Green.

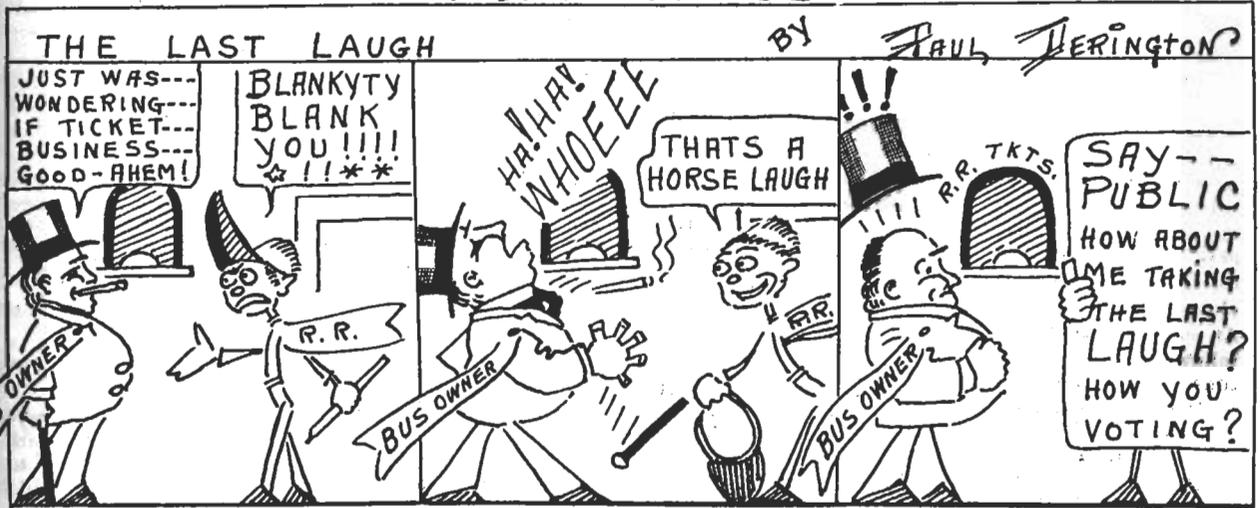
Judge Green pointed out that the bills known as the Gary-Becker plan had been sponsored in particular by Theodore Gary, chairman of the state survey commission which was appointed by the governor to study the needs of state institutions, and that in making this study the commission had made an excellent report, but it had deviated from its purpose by making recommendations as to how the taxes for improvement of the institutions should be raised. This plan is weak, he said, because it would produce considerably more revenue than is needed and an unjust increase in certain taxes. He also called attention to the fact that the measure was not based upon the experience of other states nor upon the opinions of experts.

Following the principal address, Cummins called upon several company officials for brief talks. Among those seated at the speakers' table at the luncheon were: F. J. Lawler, assistant general freight and passenger agent; S. S. Butler, general traffic manager; F. H. Hamilton, vice president, secretary and treasurer; Col. Arthur Stoehr, secretary of the club; Judge Green, J. P. Lyons, president of the club; Bob Cummins, master of ceremonies; L. E. Martin, assistant to president, and E. H. Bunnell, comptroller.

Ladies' Auxiliary, Kansas City, Mo.

The regular meeting of the Ladies

GO FRISCO GO
PEN LINES



Auxiliary to the Kansas City Frisco Employes' Sunnyland Club was held in the Woman's Benefit Association club rooms the afternoon of March 3. Sixty-one members and guests were in attendance at the session. Hostesses for the afternoon were Mesdames J. Burch, E. W. Grace, A. Brennan, E. C. Lindeman and Bryan.

The afternoon was spent in playing bridge, pinochle and bunco. There were eight tables of pinochle and high score was held by Mrs. Cooper and second by Mrs. Rich. There were five tables of bridge, with Mrs. Harney and Mrs. Hossell winners of high honors. Mrs. Ulrich and Mrs. Muleski held high scores in bunco. Door prizes were received by Mesdames Swartz, Clark, Highfill, Earhart, Moffett, Conley, Bryan, Tarp, Britt, Cummings, Dengler, O'Connor, Gray, Ulerick, Austin, Burns and Cassidy.

Prizes for the afternoon were donated by Mesdames Gray, Bryan, Lindeman, Burch, Grace, Clark, Berry and Medlock.

Delicious refreshments consisting of cake and coffee were served by the hostesses.

A benefit card party will be held in the Woman's Benefit Association Club rooms at 1 West Linwood Blvd., 8:00 p. m., April 15. Tables will be provided for bridge, pinochle and bunco. Grand prizes and table prizes will be given. The price of admission is 50 cents a couple or 25 cents per person. All interested may make reservations with Mrs. W. M. Medlock, secretary.

Pinochle, bridge and bunco consti-

tuted the entertainment at the meeting of the Ladies' Auxiliary to the Frisco Employes' Sunnyland Club of Kansas City, Mo., held at the W. B. A. clubroom there February 3. The games were preceded by a short business session, presided over by Mrs. W. B. Berry, president of the auxiliary. Sixty-six members and guests were in attendance.

Several members brought guests, all of whom were introduced to the meeting, following which there were nine tables of pinochle, four tables of bridge and one of bunco. High scores in pinochle were made by Mrs. J. W. Darling and Mrs. Mahan. Mrs. R. D. Crawford and Mrs. C. S. Moore had the high bridge scores and Mrs. R. M. Clark and Mrs. A. Brennan led in bunco. Door prizes were received by Mesdames O. B. Stoner, F. E. Morgan, Hedderman, L. W. Poncik, J. Fyffe, E. W. Grace, Mahan, C. S. Moore, C. J. Schmitz, S. O. Miller, R. E. Breedlove, R. O'Connor, J. Burch, Ade and A. W. Meyer. These prizes were donated by Mesdames B. J. Gleason, W. M. Medlock, W. G. Cooper, H. P. Batchelor, R. C. Batchelor and T. J. O'Brien.

Following the award of prizes, refreshments were served by the hostesses, who for this meeting were Mesdames W. G. Cooper, R. C. Batchelor, H. P. Batchelor and T. J. O'Brien.

Arkansas City, Kan.

Roy Givens, engineer, was elected president of the Frisco Employes' Club of Arkansas City at a meeting held February 19, with an attendance of eighteen members. W. R. LaFon,

general clerk, was chosen for the vice-presidency and J. H. Richardson, chief clerk, was selected as secretary.

The session was opened with a talk by John Siverd, switchman, who called attention to bus and truck competition, stating that it can be overcome to a large extent by building up a strong feeling of friendship and good will between the company and the public. A talk on solicitation by H. R. Smyer, agent, followed.

"The solicitation of freight and passenger business has developed during the past few years," Mr. Smyer said, "until today it is a profession that demands the highest type of salesmanship. Methods and sales talks of ten, fifteen or twenty years ago are not going to be effective in producing business under the keen competition of today. The successful salesman must be alert and able to present his 'wares' in a comprehensive and convincing manner. The argument we have had to meet in passenger business during the last few years is 'It is cheaper to travel by bus than by rail,' but with our two-cent fair that was effective February 1 one of our arguments can be 'It is cheaper to travel by Frisco than by bus.'"

Mr. Smyer also pointed out the fact that \$3,323,927.62 was paid for highway maintenance in the state of Kansas during 1930 and that motor transportation is allowed to use the highways maintained at public expense, without contributing a fair amount of taxes toward upkeep. On the other hand, Frisco Lines paid a total tax in the state of Kansas during 1930

amounting to \$708,432.60 and all of the railroads in Kansas paid a combined state tax of \$9,084,549.91. Total state bus tax there was \$24,726.49.

Birmingham, Ala.

At a combined business and social meeting held March 3 the following officers were elected to serve the Birmingham Frisco Employees' Club during the ensuing year: J. H. Anderson, revising clerk, East Thomas yard, president; A. E. Red, switchman, vice-president; Fred D. Cross, chief clerk to traffic manager, secretary, and W. B. McCaffrey, head train clerk, East Thomas yard, treasurer. An executive board, comprised of the following was also chosen at that time: W. C. Barr, clerk in store department, chairman; T. L. Purdy, machinist, and M. H. Ford, chief yard clerk. Following the election, the newly chosen officers expressed their appreciation of the support given them in the balloting and pledged their utmost effort toward making the coming year a banner one for the club.

The meeting was attended by approximately 225 employes and their families and following the business session the remainder of the evening was spent dancing to the music furnished by Smoot's Country Club orchestra.

Kansas City, Mo.

Radio listeners who tuned in on Station KCKW of Kansas City from 10:30 to 11:30 p. m. on February 14, heard a reproduction of a train's arrival and as the sounds of the train died an announcer's voice informed them that the Sunnyland Special had just arrived in Kansas City with members of the Frisco Employees' Sunnyland Club for the club's dance, which was held in the Kansas City Winter Garden ball room on that evening. The dance, which began somewhat earlier than the broadcast and continued past it, was one of the club's most successful recent affairs and drew an attendance of approximately 500 members and visitors.

Joplin, Mo.

The meeting of the Joplin Frisco Employees' Club held February 19 was opened with a report on the canvass of the Joplin district in the system-wide survey of traffic that was being made at that time. Ross Crawford, who was chairman of the survey committee, reported that questionnaires had been mailed to all of the stations in the Joplin district and that replies had been received from a number of them. The session was

Agent West Writes to His Patrons

In every line of business, employers are stressing the importance of the contact man, the man who meets the public daily, and interests them in the commodity sold by his company.

A railroad has service to sell, both freight and passenger, and the key man in each town, the man who makes friends for the railroad, is the agent.

A campaign has been instituted on Frisco Lines in the direction of bettering conditions with the public at all smaller stations, and stressing the point that the agent

must be a man of some vision, and a man who must take advantage of every opportunity to further the interests of his company.

J. F. West, agent at Lockwood, Mo., recently addressed a letter to his patrons of that city, setting forth many facts which had heretofore not been brought to their attention. The letter is a representative one, and shows the interest being taken by the Frisco agents at smaller towns to encourage the use of Frisco service.

The letter, in full, appears below:

"Lockwood, Mo., December 27, 1930.

"Dear Patrons:

"For more than twenty-one years, it has been my privilege to represent the Frisco Railway in this City. To me, the work has been a pleasure, my relations with you agreeable, and it has been my earnest endeavor to discharge the duties devolving upon me in a manner satisfactory to both patrons and employers.

"During recent years radical changes have entered into all lines of endeavor, the necessary alignments and readjustments probably entailing greater hardships upon the Railroads than any other particular industry. Any untoward condition affecting the Railroads, affects in like manner, its employes, and, through the latter, the business men and citizens throughout the section through which the Railroad operates.

"You have read various authentic articles in the daily press of the country, and heard many talks over the radio recently, describing in detail the plight of the Railroads, and giving statistics covering the loss of business, the resultant diminishing buying power of the carriers, and the enormous number of men thrown out of employment due to untaxed, unregulated, competition, but I should like to bring to your attention, as a concrete example, changes wrought right here in Lockwood.

"Three positions at the station have been discontinued, one man pulled off at the coal chutes, and the signalman's division abolished, these five men and their families removing elsewhere.

"In addition to this, one operator and one clerk, local residents, previously employed continuously, now rarely get in a day's work; the two section gangs have been greatly reduced in number of men employed, while the concrete gang, whose personnel also reside here, are pulled off entirely for the present. All these men, when employed, received fair wages, which they spent here in Lockwood. The City can ill afford to lose their patronage. Should business conditions justify, these positions would be restored. You can assist in this by patronizing the Railroad all you possibly can. Any business you can give us will be carefully and courteously cared for—our jobs depend upon you.

Sincerely,

(Signed) J. F. West."

attended by about twenty-five members.

Following discussion of the survey, the members talked over the matter of securing the haul on more of the meat shipped into Joplin and all present pledged their best effort toward obtaining it. Sam Landrum, president of the club, suggested that the club should have a representative in each of the various civic organizations of Joplin, the Lions Club, Chamber of Commerce and others, in order to keep the railroad before those groups.

Correspondence concerning formation of a "Save Our Road Club" from

radio station KWKH, Shreveport, was read in this session and fourteen members subscribed a dollar each toward this movement. It was planned to increase the total subscriptions to twenty-five dollars and wire KWKH so an announcement of it could be broadcast from that station on the Saturday evening following the meeting.

A report by the club treasurer, made in this meeting, showed that the club was in excellent financial condition and the finance committee approved payment of several outstanding bills. The next meeting was set for the third Thursday in March.

Hayti, Mo.

The livewire Frisco Employees' Club at Hayti, Mo., journeyed in a body on a special train to Chaffee, March 4, to hear an address on unregulated competition of busses and trucks by Geo. I. Matson of radio station KWKH, Shreveport, La. The train was in charge of V. R. Kelly, conductor, who is president of the club. Lon Lohill was the brakeman and Al Hogue and Ralph Leonar served on the engine. H. H. Buckley of Hayti spoke on the program with Mr. Matson and both talks were thoroughly enjoyed. Approximately fifty-five persons made the trip.

Eighteen members and four visitors attended the session of the Hayti club held March 2. The meeting was begun with the reading by F. X. Schumacher of several letters concerning a convention of mayors to discuss taxing trucks and busses in their respective cities. These letters were read through the courtesy of W. H. Kirby, mayor of Hayti.

Cleo Goodwin, secretary-treasurer of the club, read letters from Dewey Short, representative from the district, in which he pledged his cooperation on bus and truck legislation. Talks were made in this session by Mayor Kirby, Alderman Chilton, Tom Teaster, City marshal, and Von Countess, all of whom were running for city offices. Mayor Kirby announced that Hayti was going the limit in enforcing parking rules especially in cases where busses and trucks blocked the streets and that the taxing of trucks coming from other places and doing business through and in Hayti had been taken up with state officials by the city. The next meeting was scheduled for March 9.

Cape Girardeau, Mo.

The meeting of the Cape Girardeau Frisco Employees' Club March 5 was open to the public as well as to employees and was featured by an address by George L. Matson of radio station KWKH, Shreveport, La., which was broadcast over the local station, KFVS. Mr. Fred Naeter, publisher of the Cape Girardeau Southeast Missourian, also spoke at this meeting which was attended by approximately fifty persons.

Mr. Matson's talk dealt principally with unfair competition and Mr. Naeter spoke on the value of railroads to a community, particularly the value of Frisco Lines to Cape Girardeau.

The meeting of the Cape Girardeau

HE'S AN ADVERTISER



W. L. Trullinger, agent for Frisco Lines at Fair Play, Mo., believes in advertising. As a result he has had a tire cover made for his Whippet Six sedan and a sign painted thereon which says: "Save Our Railroad—Ship By Freight." As he drives his car through the streets of Fair Play, he believes that he is continually reminding his fellow citizens of the fact that they have at their command, one of the finest railroads in the country today, and that he is ready and willing to route freight for them over its line or to sell them a ticket.

club held February 19 was attended by twenty-three, including the following visitors: F. J. Lawler, assistant general freight and passenger agent; H. D. Block, traveling freight and passenger agent; J. L. Mumma, assistant superintendent; H. Hopkins, president of the Chaffee Frisco Employees' Club, and C. A. Job.

John F. Neal, president of the Cape Girardeau club, opened the meeting by pointing out that the club had not met for several months and that the purpose of the session was to reorganize the club and keep it in an active state. Mr. Lawler spoke on the importance of a club at Cape Girardeau and outlined the benefits it could bring to the company and to employees, stressing the fact that the more business secured the more men would be required. Messrs. Block, Mumma and Hulehan spoke along similar lines and each pledged his support of the club. Mr. Hopkins told of the traffic survey that was being conducted by the Frisco Employees' Clubs, stating that Cape Girardeau was included in the Chaffee district in this work. He also told of the activities of the Chaffee Club and suggested several things which might aid in maintaining interest in the Cape Girardeau club. Mr. Neal announced that he planned to appoint several committees during the week following the meeting.

Ladies' Auxiliary, Joplin, Mo.

The Ladies' Auxiliary of Joplin, Mo., have been quietly but surely doing some very excellent work in support of the Frisco Employees' Club of that point. Although much of their work has been unreported, they have been on hand to help in putting over every event of the big club.

They hold their meetings in the club rooms of the Frisco Employees' Club and have a business meeting each third Thursday, with a social affair the latter part of the month. At Christmas time this club packed four baskets from the money which they made by giving a benefit bridge. The baskets were delivered to needy families.

An election of officers recently turned the activities and guidance of the club into the capable hands of Mrs. H. B. Wilson, wife of the assistant superintendent, with Mrs. R. Spindler, wife of the dispatcher, as secretary. Mrs. Port Carruthers was elected vice-president.

At their last meeting February 21, there were approximately thirty members present.

Sapulpa, Okla.

While the meeting of the Sapulpa Employees' Club of February 23, was perhaps not the largest they have had in recent months, it was one of the most enthusiastic and a great deal of important business was transacted.

As the employees were being seated, a mimeographed sheet of paper was handed to them which was addressed to the "Merchants and Business Men of Sapulpa," setting forth the fact that the Frisco Railway had paid to Creek County in 1929, \$138,599.26 in taxes, divided between State, Township and City, with the schools receiving \$54,031.46. The statement also set forth the amount paid the city by the road for water, gas and electricity which amounted to a total of \$5,745.83 during 1929.

The monthly payroll in Sapulpa is \$78,000 a month and 450 employees reside in the city who have either purchased their homes or who are paying approximately \$150,000 a year for taxes and rent, approximately \$225,000 for groceries and \$10,000 for clothing.

These facts were never brought so forcibly to the attention of the merchants before and each employee was given a copy of the form at this meeting and later a copy was given to each Sapulpa merchant and business man.

The service which Frisco Lines offers in and out of Sapulpa was also included on the sheet, and a plea was made for support from the merchants of that city.

John Stroud, president of the club went over the statistics in detail, and urged that each member use them as talking points in soliciting freight and traffic for Frisco Lines.

There were a number of officials of the Southwestern division in attendance, including C. T. Mason, superintendent; H. W. Hale, assistant superintendent; R. H. Francis, road foreman of equipment; O. L. Snyder, supervisor of fuel economy; J. E. Payne and R. C. Culter of the traffic department, from Tulsa; also E. L. Williams, conductor, and S. W. Moore, secretary of the local Y. M. C. A.

Mr. Stroud called upon each of these gentlemen for a short talk and each told of his efforts toward solicitation. Mr. A. Morgan, chief clerk to the superintendent, told of the work of the traffic survey committee and its progress.

Miss Martha Moore of the publicity department gave a talk on the activities of the women in the Frisco Clubs and gave a number of examples of traffic solicitation.

Following the business session there was an election of officers and the following were chosen to serve for the coming term: R. E. Leach, president; Maurine Mahan, secretary-treasurer; Mrs. O. R. White, first vice-president; Mrs. D. R. Beeler, second vice-president; Leonard A. Wright, third vice-president; H. F. Busch, fourth vice-president; John Stroud, fifth vice-president, and A. Morgan, sixth vice-president.

The business meeting adjourned at 9:30 p. m. and the ladies of the club served cake and coffee. Bridge and dancing followed until a late hour.

Salem, Mo.

The meeting of the Salem Frisco Employees' Club held March 5 was devoted entirely to a discussion of the traffic survey which was being conducted at that time. Fifteen members were present. Each member present was given blanks and instructed to secure the information required from the merchant with which he did business. After a short discussion the meeting adjourned at 9:00 p. m.

Oklahoma City, Okla.

Rock Island employes from Oklahoma City and Reno were the honor guests of the Oklahoma City Frisco Employees' Club at the business and

social meeting held February 19. Approximately 450 members and visitors were in attendance.

In the business session preceding the program of entertainment, Mr. Johnson, a Rock Island trainman, made a very interesting talk in which he complimented the club highly. C. A. Moody, president of the club, read a report on solicitation which showed that business had been secured by

PILLOWS HEAD ON RAIL

Sampson Jackson, an Indian boy about 17 years of age, is somewhere in Oklahoma today, alive and well. But there might have been a marble slab erected at his head had it not been for the quick action of John Merideth, engineer on Train 773, January 31.

Mr. Merideth was approaching Mile Post V-646 near Simpson, Okla., when he saw ahead of him on the track, the body of a man. He blew the whistle, and the fireman rang the bell, but to no avail.

Engineer Merideth set the air and brought his train to a stop, swung off the engine and walked up the track a few feet, expecting to find the man dead. Instead he found this 17-year-old boy asleep on the track. The boy said that he had walked from Madill to Mile Post V-646, where he had stopped to rest on the track and had fallen asleep. He did not give his address.

Engineer Merideth and Harry Boyd, conductor, each secured a promise from him that if he wanted to sleep, he would go to the right-of-way where he would not endanger his life and this he promised to do.

The train proceeded to Simpson, and if Sampson Jackson hasn't taken repose again on a steel rail, he is still in this land of earthly pleasures, and it is the hope of this crew that he learned an excellent lesson in safety first.

the following: Walter Pipkin, demurrage clerk; D. M. Bronson, hostler; D. L. Estes, operator; W. S. Melvin, carpenter; Mrs. Moore, wife of Jesse Moore, car foreman, and Nat Birsch, operator. A brief discussion of traffic followed.

The entertainment committee arranged an unusually interesting program for the occasion. The first number was a violin duet by Miss Mollie and Mr. Billie Wright, accompanied by Miss Odesa Smith. The "Police Quartet," comprised of Messrs. Whelen, Roberts, Elliott and Walker, then gave a number of songs which brought forth enthusiastic applause. A dance followed the program.

St. Louis Terminals

H. M. Robertson, chief clerk to superintendent of terminals who reached his seventieth birthday recently, was honor guest of the meeting of the St. Louis Terminal Frisco Employees' Club February 26 and was presented with a traveling bag, a Knights Templar charm, and a lounge chair with a smoking stand and foot stool, by the club as a token of its members' esteem for him. This meeting was attended by approximately 90 members and visitors among whom were S. S. Butler, general traffic manager; W. S. Merchant, passenger traffic manager; G. W. Moore, assistant superintendent of motive power; C. H. ("Uncle Charlie") Baltzell, special representative of the general manager; F. J. Lawler, assistant general freight and passenger agent, and George Malone, city freight agent.

Mr. Robertson made an interesting speech of appreciation for his gifts and expressed his regret at having reached the age limit. Mr. Butler and Mr. Merchant made instructive talks dealing with solicitation and competition and Mr. Moore pointed out that the company has sufficient power and first class equipment to handle all business obtained. Uncle Charlie Baltzell told the meeting of the tours to Pensacola for boys which he plans to conduct during the coming summer. Mr. Lawler also spoke. All of the talks were heartily received and were followed by enthusiastic discussion.

A report on solicitation disclosed that business had been secured by each of the following since the club's last session: Mr. Catlin, ticket agent, Tower Grove Station; Roy White of the Lindenwood roundhouse; Mr. Brayfield, also of the Lindenwood roundhouse; John Schnorr; John Forstner and John Daniels, president of the club.

Henryetta, Okla.

F. A. McClaren, operator ticket clerk, was re-elected president of the Henryetta Frisco Employees' Club at a meeting held March 10, with eight members present. J. D. Keith, cashier, was re-elected secretary and Geo. B. Willis, switchman, was chosen for the vice-presidency.

Mr. McClaren made an interesting talk in which he urged larger attendance at meetings and emphasized that it was necessary for every employe to do his utmost in solicitation work. Mr. Willis made a brief talk, stressing loyalty and solicitation. A report of the taxes paid by the company in Okmulgee was read in this meeting and it was decided that this report